

Hunt Scanlon Top 50 Recruiters

Firm Name	Revenue (\$ millions)	Percent Change	No. of Consultants	No. of Offices	Primary Contact	Phone Number
1. Korn Ferry ^a	910.0	+ 4.5	515	38	Gary D. Burnison	(310) 226-2613
2. Spencer Stuart ^b	438.1	+ 3.9	204	23	Kevin Connelly	(312) 822-0080
3. Heidrick & Struggles	339.8	+ 6.4	174	20	Krishnan Rajagopalan	(202) 331-4900
4. Russell Reynolds Associates	297.6	+ 12.2	140	19	Clarke Murphy	(212) 351-2000
5. Egon Zehnder ^c	282.0	+ 5.0	143	20	Karl Alleman	(312) 260-8846
6. DHR International	186.0	- 1.5	139	31	Geoff Hoffmann	(312) 782-1581
7. Caldwell ^d	68.3	+ 2.9	54	20	John Wallace	(416) 920-7702
8. Witt / Kieffer ^e	61.5	---	96	16	Andrew P. Chastain	(630) 990-1370
9. Kaye/Bassman - Sanford Rose	52.1	+ 18.0	148	81	Jeffrey T. Kaye	(972) 931-5242
10. Diversified Search	51.7	+ 16.0	65	10	Dale Jones	(202) 296-2122
11. Odgers Berndtson	51.0	+ 21.0	107	21	Steve Potter	(646) 553-4758
12. True Search	41.1	+43.0	31	4	Joe Riggione/Brad Stadler	(646) 434-0319
13. Major, Lindsey & Africa	35.0	+ 1.0	52	19	John Cashman	(312) 456-5601
14. Isaacson Miller	32.1	+ 2.6	30	4	Vivian Brocard	(617) 262-6500
15. Klein Hersh	29.6	+13.9	31	1	Jason Hersh/Jesse Klein/Josh Albert	(215) 830-7371
16. ZRG Partners	24.5	+31.7	49	13	Larry Hartmann	(201) 560-9900
17. SPMB	23.3	- 5.6	55	3	Kevin Barry	(415) 924-7200
18. RSR Partners	23.0	---	23	6	Barrett J. Stephens	(203) 618-7022
19. Herbert Mines Associates	22.5	0.0	8	1	Brenda Malloy	(212) 355-0909
20. JM Search	21.5	+ 7.5	40	5	John C. Marshall	(610) 964-0200
21. Riviera Partners	21.0	+ 16.7	30	5	Will Hunsinger	(877) 748-4372
22. Westwood Partners	20.0	- 10.0	16	1	Michael J. Flood	(212) 672-3360
23. ON Partners	19.0	+ 9.8	19	9	Tim Conti	(440) 945-4123
24. Crist/Kolder Associates	18.9	0.0	4	1	Peter Crist	(630) 321-1118
25. Catalyst Advisors	15.0	+22.0	8	2	John Archer	(212) 775-0800
26. Marlin Hawk	14.5	+38.0	20	2	Mark Oppenheimer	(347) 363-0253
27. McDermott & Bull	12.8	+ 4.1	15	7	Rodney McDermott	(949) 753-1700
28. Chartwell Partners	12.5	+ 13.6	10	5	R. Stuart Bush	(214) 269-1907
29. Charles Aris, Inc.	12.3	+ 8.9	12	1	Chad Oakley	(336) 378-1818
30. Quest Groups	12.1	+ 0.8	36	1	Joe Kosakowski	(650) 328-4100
31. Govig Associates	11.5	---	55	1	Todd Govig	(480) 718-6200
32. Koya Leadership Partners	10.8	+35.0	44	4	Katie Bouton/Molly Brennan	(978) 465-7500
33. StevenDouglas	10.3	+24.0	30	9	Steve Sadaka	(954) 385-8595
34. Morgan Samuels	10.1	- 5.6	19	5	Bert Hensley	(310) 205-2208
35. Beecher Reagan Advisors	10.0	+ 19.1	11	4	Clark Beecher	(713) 800-7497
36. NGS Global	9.6	---	9	5	David Nosal	(415) 369-2200
37. Howard Fischer Associates	8.9	+30.9	12	3	Howard Fischer	(215) 568-8363
38. CarterBaldwin	8.7	+33.9	6	2	David Clapp	(678) 448-0009
38. Parker Executive Search	8.7	+ 16.0	15	1	Dan Parker/Laurie Wilder	(770) 804-1996
39. Allen Austin	8.2	0.0	24	8	Rob Andrews	(713) 489-9724
40. The Stevenson Group	8.1	- 10.0	5	1	Adam Bloom	(201) 302-0866
41. TalentRISE	8.0	+31.2	7	1	J. James O'Malley	(312) 878-4104
42. Leathwaite	7.8	0.0	11	1	Martin Phillips	(646) 461-9100
43. Sheffield Haworth	7.0	- 11.4	9	2	Julian Bell	(212) 593-7119
43. Strawn Arnold Associates	7.0	- 10.3	10	4	John Groover	(512) 263-1131
43. Greenwood/Asher & Associates	7.0	0.0	35	11	Jan Greenwood/Betty Asher	(850) 337-1483
44. Kensington International	6.7	- 6.9	6	2	Brian Clarke	(630) 571-3139
44. Battalia Winston	6.7	+ 4.7	10	5	Dale Winston	(212) 308-8080
44. Toft Group Executive Search	6.7	+ 3.1	12	3	Robin Toft	(760) 788-6010
44. Hanold Associates	6.7	+ 1.5	4	1	Jason Hanold	(847) 332-1333
45. Academic Search	6.4	+ 10.4	26	1	L. Jay Lemons	(202) 332-4049
46. Slone Partners	6.0	0	8	1	Leslie Loveless	(812) 298-9298
47. Preng & Associates	5.7	---	5	1	David Preng	(713) 266-2600
48. TritonExec	5.5	---	6	2	Jonathan Morris	(404) 692-5557
49. McCormick Group	4.9	- 10.9	24	1	William McCormick	(540) 786-9777
50. The Pi Group	4.1	---	13	2	Steve Morrissey	(203) 202-7634

a) As of 2/1/17-1/31/18 b) As of 9/30/17 c) As of 10/31/17 d) As of 8/31/17 e) As of 6/30/17