

Hunt Scanlon Top 50 Recruiters

Firm Name	Revenue (\$ millions)	Percent Change	No. of Consultants	No. of Offices	Primary Contact	Phone Number
1. Korn Ferry ^a	1,007.0	+ 11.0	502	37	Gary D. Burnison	(310) 226-2613
2. Spencer Stuart ^b	498.5	+ 12.9	228	25	Kevin Connelly	(312) 822-0080
3. Heidrick & Struggles	405.3	+ 19.3	179	19	Krishnan Rajagopalan	(202) 331-4900
4. Russell Reynolds Associates	351.5	+ 18.0	145	19	Clarke Murphy	(212) 351-2000
5. Egon Zehnder ^c	307.4	+ 9.0	164	20	Karl Alleman	(312) 260-8846
6. DHR International ^d	186.0	-	139	31	Geoff Hoffmann	(312) 782-1581
7. Odgers Berndtson	69.0	+ 35.3	74	19	Steve Potter	(646) 553-4758
8. True Talent Advisory	67.0	+ 64.0	43	8	Brad Stadler/Joe Riggione	(646) 434-0319
9. Kaye Bassman – Sanford Rose	63.7	+ 22.0	172	90	Jeff Kaye/Nicholas Turner	(972) 931-5242
10. Witt/Kieffer	62.5	+ 2.0	100	17	Andrew P. Chastain	(630) 990-1370
11. Diversified Search	60.1	+ 16.2	66	9	Dale Jones	(202) 296-2122
12. Caldwell ^e	59.3	+ 11.2	54	12	John Wallace	(416) 920-7702
13. Options Group	43.0	+ 18.0	90	3	Mike Karp	(212) 982-0900
14. Major, Lindsey, & Africa	42.1	+ 22.0	55	19	John Cashman	(312) 456-5601
15. Klein Hersh	40.0	+ 39.0	35	1	Fern Klein	(215) 830-7371
16. ZRG Partners	36.8	+ 50.0	52	16	Larry Hartmann	(201) 560-9900
17. Isaacson Miller, Inc.	36.2	+ 13.0	35	4	Vivian Brocard	(617) 262-6500
18. Riviera Partners	31.0	+ 48.0	36	7	William Hunsinger	(877) 748-4372
19. JM Search, Inc.	29.0	+ 33.3	50	5	John C. Marshall	(610) 964-0200
20. ON Partners	26.2	+ 38.0	23	8	Tim Conti	(440) 945-4123
21. Herbert Mines Associates, Inc.	24.0	+ 6.7	7	1	Hal Reiter/Brenda Malloy	(212) 355-0909
22. SPMB	23.7	+ 2.0	60	2	Kevin Barry	(415) 924-7200
23. Crist/Kolder Associates	18.9	-	4	1	Peter Christ	(630) 321-1118
24. Marlin Hawk	18.6	+ 28.3	20	2	Mark Oppenheimer	(347) 363-0253
25. Catalyst Advisors, LP	18.1	+ 21.0	9	3	John Archer	(212) 775-0800
26. RSR Partners	17.0	- 25.0	19	8	Barrett J. Stephens	(203) 618-7022
26. Bay Street Advisors, LLC	17.0	+ 20.0	20	1	Kevin P. Mahoney	(646) 278-4331
27. McDermott & Bull	16.1	+ 26.0	15	9	Rodney McDermott	(949) 753-1700
28. Koya Leadership Partners	14.2	+ 35.0	43	7	Katie Bouton/Molly Brennan	(978) 465-7500
29. Direct Recruiters Inc.	14.1	+ 12.4	57	1	Dan Charney	(440) 996-0865
30. Charles Aris, Inc.	13.7	+ 11.3	12	1	Chad Oakley	(336) 378-1818
31. Quest Groups	13.2	+ 9.1	37	1	Joe Kosakowski	(650) 328-4100
32. Govig & Associates	12.9	+ 11.7	31	1	Todd Govig	(480) 718-6200
33. Steven Douglas	12.6	+ 22.0	37	14	Steven Sadaka/Matt Shore	(954) 385-8595
34. IQTalent Partners, Inc.	12.4	+ 80.0	45	2	David Windley	(629) 255-0709
35. Morgan Samuels	12.3	+ 21.7	19	5	Bert Hensley	(310) 205-2208
36. Beecher Reagan Advisors	11.1	+ 11.0	12	4	Clark Beecher	(713) 800-7497
37. Sheffield Haworth Inc.	10.6	+ 51.0	9	2	Julian Bell	(212) 593-7119
38. CarterBaldwin	9.7	+ 11.0	6	2	David Clapp	(678) 448-0009
39. TalentRISE, an Aleron Company	9.3	+ 17.5	5	1	Scott Stenclik	(312) 509-4813
40. Toft Group Executive Search	9.0	+ 32.0	12	3	Robin Toft	(760) 788-6010
41. Parker Executive Search	8.9	+ 2.2	12	1	Laurie C. Wilder/Dan Parker	(770) 804-1996
41. The Stevenson Group	8.9	+ 10.0	4	1	Adam Bloom	(201) 302-0866
42. Leathwaite	8.8	+ 7.0	5	1	Andrew Wallace	(646) 461-9100
43. Strawn Arnold & Associates	8.5	+ 20.0	12	5	John Groover	(512) 263-1131
44. Chartwell Partners	8.4	- 32.8	8	4	R. Stuart Bush	(214) 269-1907
44. Howard Fischer Associates	8.4	- 5.9	11	4	Howard Fischer/Adam Fischer	(215) 568-8363
45. NGS Global, LLC	8.2	- 15.7	9	5	David Nosal	(415) 369-2200
46. Coulter Partners	8.0	+165.0	5	4	Bianca Coulter/Nicholas Green	(973) 705-1217
47. Hanold Associates	7.8	+ 16.4	11	1	Jason Hanold	(847) 332-1333
48. Kensington International, Inc.	7.3	+ 9.0	6	2	Brian Clarke	(630) 571-3139
48. Greenwood/Asher & Associates Inc.	7.3	+ 9.9	37	2	Jan Greenwood/Betty Turner Asher	(850) 337-1483
49. PierceGray, LLC	6.7	+ 35.0	15	3	David Allocco	N/A
50. NorthWind Partners	6.5	+ 22.0	9	2	Mark HuYoung	(703) 359-2953
50. Lindauer	6.5	+ 14.0	12	5	Deb Taft	(617)829-0880

a) As of 2/1/18-1/31/19 b) As of 9/30/18 c) As of 10/31/18 d) Under audit e) As of 8/31/18